

Pallet Tag Program Laboratory Report

Bowerston Shale Company Bowerston, OH



Project No. 1902-05 PTP

Prepared For:



Prepared By:

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June 2019



LABORATORY REPORT

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FOR: Shawn Malarik, Bowerston Shale Company cc: Jake Boyer, PROSOCO, Inc. Al Morris, PROSOCO, Inc. Mark Donze, PROSOCO, Inc.

SUBJECT:	Bowerston Shale Company	DATE:	June 3, 2019
	Bowerston, OH	PROJECT:	1902-05 PTP
	Pallet Tag Evaluation		

SAMPLES SUBMITTED:

Sample	Name Color		Size
(6) Bricks	"Terra Cotta WC"	Red	
(6) Bricks	"Autumn Blend WC"	Buff	7.5" x 2" x 0.5"
(6) Bricks	"Chocolate WC"	Dark Brown	

SUBMITTED BY: Ed Milliken Bowerston Shale Company 515 Main Street Bowerston, OH 44695



PURPOSE OF TEST:

- To determine the most appropriate PROSOCO, Inc. new construction cleaner(s) for the submitted samples.
- To evaluate the color and sheen enhancement characteristics of specific PROSOCO, Inc. products on the submitted samples.
- To determine the most appropriate PROSOCO, Inc. water repellent(s) for the submitted samples.
- To determine the effectiveness of appropriate PROSOCO, Inc. products in preventing the penetration of, and simplifying the removal of, graffiti staining on the submitted samples.
- To determine the effectiveness of appropriate PROSOCO, Inc. products in preventing food and oil staining on the submitted samples.



PRODUCTS EVALUATED:

New Construction Cleaning	Dilution:
Sure Klean® Vana Trol®	1:6; 1:8
Sure Klean® 600 Detergent	1:6; 1:8

Color/Sheen Enhancement	Dilution:
Sure Klean® Weather Seal Siloxane PD	N/A*
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	N/A*
Stand Off® Gloss 'N Guard	N/A*
PROSOCO® SLX100® Water & Oil Repellent	N/A*

Water Repellency	Dilution:
Sure Klean® Weather Seal Siloxane PD	N/A*
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	N/A*
Stand Off® Gloss 'N Guard	N/A*
PROSOCO® SLX100® Water & Oil Repellent	N/A*

Graffiti Resistance	Dilution:
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	N/A*

Graffiti Removal	Dilution:
Defacer Eraser® Graffiti Remover	N/A*
Enviro Klean® SafStrip®	N/A*

Stain Repellency	Dilution:
Stand Off® Gloss 'N Guard	N/A*
PROSOCO® SLX100® Water & Oil Repellent	N/A*

*NOTE: Per the product data sheet instructions, only use the product in concentrate. Do not dilute.



TEST METHODS: New Construction Cleaning

Sure Klean® Vana Trol® and Sure Klean® 600 Detergent were evaluated to determine the optimal concentration of cleaner which leaves the external surface looking most like the uncleaned surface of the submitted samples.

<u>Surface Finish Removal</u> is the visual examination of the sample comparing the surface finish of the uncleaned surface to the surface finish cleaned with selected product(s) at given dilutions.

<u>Substrate Deterioration</u> is the visual examination of the sample comparing the uncleaned surface to surfaces cleaned with selected product(s) at given dilutions looking for any potential erosion/digestion of the sample.

<u>Color Change</u> is the visual examination comparing the color of the uncleaned surface to the color of surfaces cleaned with selected products at given dilutions.

<u>Staining</u> is the visual examination for changes that are the result of a chemical reaction that leaves a staining precipitate.

The following is the scale used for reporting results of both categories:

- 0 **No change** compared to uncleaned surface
- 1 Slight change compared to uncleaned surface
- 2 Moderate change compared to uncleaned surface
- 3 **Significant change** compared to uncleaned surface

Cleaning Procedure:

- 1. Pre-wet the surface and apply diluted cleaning solution according to PROSOCO, Inc. Product Data Sheet.
- 3. Reapply cleaning solution; do not let cleaner dry into sample.
- 4. Rinse thoroughly with plenty of fresh water.*
- 5. Allow the sample to dry for at least 18 hours and visually examine.
- 6. Compare the uncleaned surfaces to the cleaned surfaces for the best match.

***Rinsing Equipment –** Masonry washing equipment generating approximately 700-800 psi with a water flow rate of 8 gallons per minute delivered through a 45 degree fan spray tip was used for rinsing.

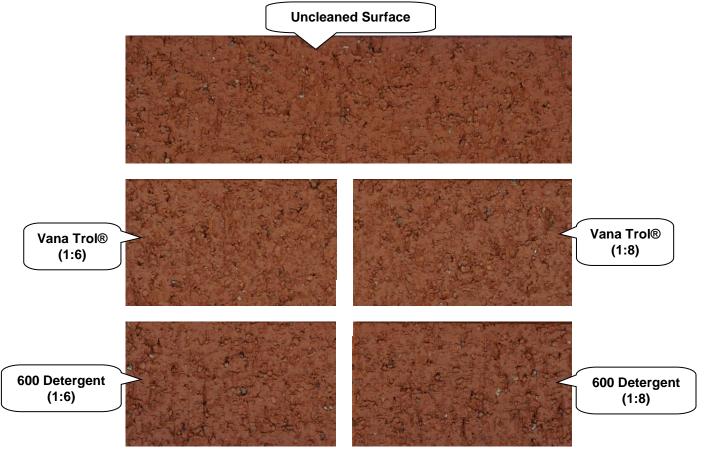


TEST RESULTS AND PHOTOGRAPHS: New Construction Cleaning

Scale used for reporting results of both categories:
0 – No change compared to uncleaned surface
1 – Slight change compared to uncleaned surface
2 – Moderate change compared to uncleaned surface
3 – Significant change compared to uncleaned surface

Name: "Terra Cotta WC" Brick						
Product	Dilution	Surface Finish Removal	Substrate Deterioration	Color Change	Staining	
Vana Trol®	1:6	0	0	0	0	
Vana Trol®	1:8	0	0	0	0	
600 Detergent	1:6	0	0	0	0	
600 Detergent	1:8	0	0	0	0	

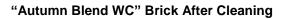
"Terra Cotta WC" Brick After Cleaning

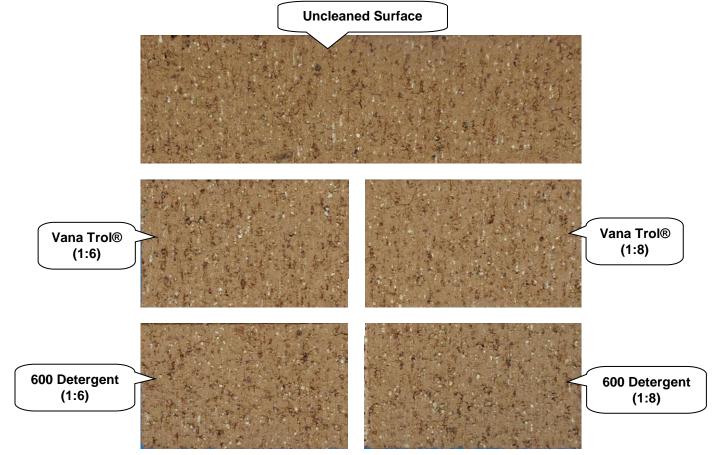




TEST RESULTS AND PHOTOGRAPHS: New Construction Cleaning (cont.)

Name: "Autumn Blend WC" Brick						
Product	Dilution	Surface Finish Removal	Substrate Deterioration	Color Change	Staining	
Vana Trol®	1:6	0	0	0	0	
Vana Trol®	1:8	0	0	0	0	
600 Detergent	1:6	0	0	0	0	
600 Detergent	1:8	0	0	0	0	



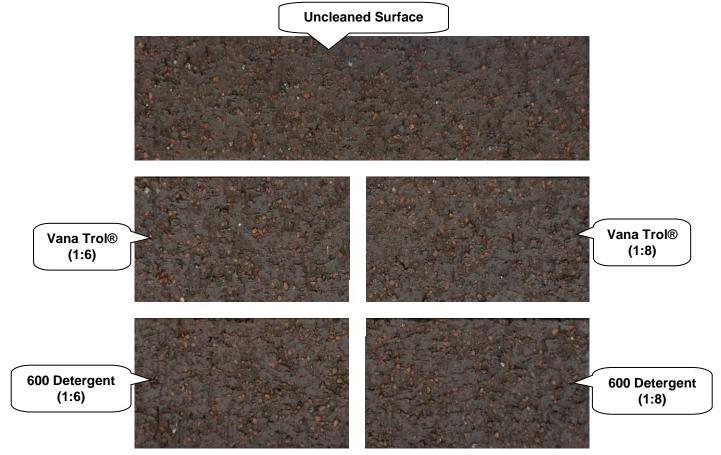




TEST RESULTS AND PHOTOGRAPHS: New Construction Cleaning (cont.)

Name: "Chocolate WC" Brick						
Product	Dilution	Surface Finish Removal	Substrate Deterioration	Color Change	Staining	
Vana Trol®	1:6	0	0	0	0	
Vana Trol®	1:8	0	0	0	0	
600 Detergent	1:6	0	0	0	0	
600 Detergent	1:8	0	0	0	0	







CONCLUSIONS – New Construction Cleaning

In the cleaning tests conducted, neither Sure Klean® Vana Trol® nor Sure Klean® 600 Detergent caused any change to the appearance of the submitted samples.

It is recommended that the selected cleaners always be used in the lowest possible concentration.

RECOMMENDATIONS: New Construction Cleaning

Recommendations for cleaning for each brick submitted by Bowerston Shale Company, Bowerston, OH are provided in the chart below. Recommendations are based on the cleaner and dilution that provided the best match to the uncleaned surface.

Sample	New Construction Cleaning
"Terra Cotta WC" Brick	Sure Klean® Vana Trol® (1:6) or (1:8)
"Autumn Blend WC" Brick	OR
"Chocolate WC" Brick	Sure Klean® 600 Detergent (1:6) or (1:8)

The most appropriate cleaner and dilution should be determined on the specific job-site, and will be dependent primarily on the nature and severity of soiling present at that location.

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should be conducted to determine the most appropriate cleaning product and procedures for a particular project. See product literature for additional application and product information.



SAMPLE PREPARATION: Treatment Application

Prior to treatment application, the submitted samples were rinsed using masonry washing equipment generating approximately 700-800 psi with a water flow rate of 8 gallons per minute delivered through a 45 degree fan spray tip. After the samples were allowed to dry for at least 24 hours, the treatments were applied in a single brushing application in accordance with the current PROSOCO, Inc. Product Data Sheet instructions.

TEST METHODS: Color and Sheen Enhancement

After 72 hours, a visual evaluation was made comparing the untreated control surface to the treated surface to determine the effectiveness of the evaluated products in providing color and/or sheen enhancement to the submitted samples.

The following is the scale used for reporting results of both categories:

- 0 **No enhancement** compared to untreated surface
- 1 Slight enhancement compared to untreated surface
- 2 Moderate enhancement compared to untreated surface
- 3 Significant enhancement compared to untreated surface



TEST RESULTS AND PHOTOGRAPHS: Color and Sheen Enhancement

Scale used for reporting results of both categories:
0 – No enhancement compared to uncleaned surface
1 – Slight enhancement compared to uncleaned surface
2 – Moderate enhancement compared to uncleaned surface
3 – Significant enhancement compared to uncleaned surface

"Terra Cotta WC" Brick	Color Enhancement	Sheen Enhancement
Sure Klean® Weather Seal Siloxane PD	0	0
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	1	0
Stand Off® Gloss 'N Guard	1	1
PROSOCO® SLX100® Water & Oil Repellent	0	0

"Terra Cotta WC" Brick With Treatments

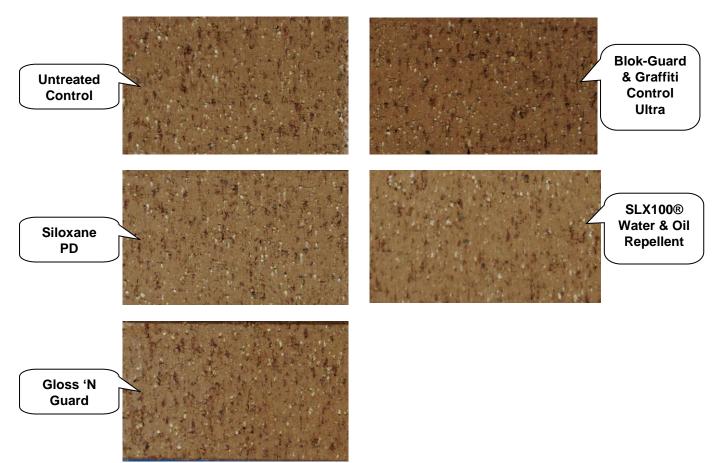




TEST RESULTS AND PHOTOGRAPHS: Color and Sheen Enhancement (cont.)

"Autumn Blend WC" Brick	Color Enhancement	Sheen Enhancement
Sure Klean® Weather Seal Siloxane PD	0	0
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	1	0
Stand Off® Gloss 'N Guard	1	1
PROSOCO® SLX100® Water & Oil Repellent	0	0

"Autumn Blend WC" Brick With Treatments





TEST RESULTS AND PHOTOGRAPHS: Color and Sheen Enhancement (cont.)

"Chocolate WC" Brick	Color Enhancement	Sheen Enhancement
Sure Klean® Weather Seal Siloxane PD	0	0
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	1	0
Stand Off® Gloss 'N Guard	1	1
PROSOCO® SLX100® Water & Oil Repellent	0	0

"Chocolate WC" Brick With Treatments





CONCLUSIONS – Color and Sheen Enhancement

Sure Klean[®] Weather Seal Blok-Guard[®] & Graffiti Control Ultra provided a slight color enhancement to each sample. Stand Off[®] Gloss 'N Guard provided a slight color enhancement and sheen enhancement to each sample.

Neither Sure Klean® Weather Seal Siloxane PD nor PROSOCO® SLX100® Water & Oil Repellent caused any change to the appearance of the submitted samples.

It is recommended that the selected treatments always be tested in a small area prior to full application.

TEST METHODS: Protective Water Repellents

Water Absorption Tube Test: Vertical RILEM II.4, 5.0 milliliters, 20 minutes

The water absorption tube test simulating wind driven rain conditions was performed on the submitted samples. Tests were run with 5.0-milliliter head pressures. Filled to 5.0 milliliters, a water absorption tube produces a 98 mph dynamic wind pressure. See RILEM II.4 Tech Note for additional information.

The ranking system used to evaluate the effectiveness of the products applied to each submitted sample is as follows:

AA = "Above Average" correlates to less than or equal to 20% of the maximum untreated absorption.

 \underline{A} = "Average" correlates to less than or equal to 50% of the maximum untreated absorption.

<u>BA</u> = "Below Average" correlates to greater than 50% of the maximum untreated absorption.

EXAMPLE: If RILEM tubes applied to an untreated sample result in loss of 5.0 ml of water or more, then:

A rating of <u>AA</u> *Above Average* water repellent performance would be reported for treatments which result in a loss of no more than:

5.0 mL × 20% = **1.0 mL**

A rating of <u>A</u> Average water repellent performance would be reported for treatments which result in a loss of no more than:

5.0 mL × 50% = **2.5 mL**

A rating of **<u>BA</u>** *Below Average* water repellent performance would be reported for treatments which result in a loss of more than:

5.0 mL × 50% = **2.5 mL**





TEST RESULTS AND PHOTOGRAPHS: Protective Water Repellents

Water Absorption Tube Test: Vertical RILEM II.4, 5.0 milliliters, 20 minutes

 \underline{AA} = Above Average \underline{A} = Average

<u>BA</u>= Below Average

"Terra Cotta WC" Brick	Results in mL loss	<u>Ranking</u>
Untreated Control	-0.6	
Sure Klean® Weather Seal Siloxane PD	-0.0	AA
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	-0.0	<u>AA</u>
Stand Off® Gloss 'N Guard	-0.1	AA
PROSOCO® SLX100® Water & Oil Repellent	-0.1	AA

"Autumn Blend WC" Brick	Results in mL loss	Ranking
Untreated Control	-0.3	
Sure Klean® Weather Seal Siloxane PD	-0.1	AA
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	-0.1	AA
Stand Off® Gloss 'N Guard	-0.0	AA
PROSOCO® SLX100® Water & Oil Repellent	-0.0	AA

"Chocolate WC" Brick	Results in mL loss	Ranking
Untreated Control	-1.0	
Sure Klean® Weather Seal Siloxane PD	-0.1	AA
Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra	-0.1	AA
Stand Off® Gloss 'N Guard	-0.1	AA
PROSOCO® SLX100® Water & Oil Repellent	-0.0	AA



CONCLUSIONS: Protective Water Repellents

Based on the laboratory evaluations, all of the treatments provided good water repellent protection to the submitted samples.

RECOMMENDATIONS: Water Repellency

Recommendations for water repellency for each brick submitted by Bowerston Shale Company, Bowerston, OH are provided in the chart below. Recommendations are based on the treatment(s) that proved most effective.

Sample	Water Repellency
"Terra Cotta WC" Brick	Sure Klean® Weather Seal Siloxane PD OR
"Autumn Blend WC" Brick	Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra OR Stand Off® Gloss 'N Guard
"Chocolate WC" Brick	OR PROSOCO® SLX100® Water & Oil Repellent

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should be conducted to determine the most treatment and procedures for a particular project. See product literature for additional application and product information.



TEST METHODS: Graffiti Resistance

This evaluation compares the effectiveness of graffiti control treatments in preventing staining of enamel spray paint and permanent markers.

Spray paint and markers were applied as graffiti agents to the untreated and treated surfaces five days after application of Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra. Removal of the graffiti agents was attempted 24 hours after application of the graffiti agents, using Enviro Klean® SafStrip® and Defacer Eraser® Graffiti Remover.

Chemical cleaners were evaluated using the following procedure:

- 1. Apply the product to a dry surface, soiled with graffiti.
- 3. Rinse thoroughly until water runs clear. *

4. Allow the surface to dry thoroughly and visually examine to determine effectiveness.

***Pressure Rinsing Equipment –** Masonry washing equipment generating approximately 700-800 psi with a water flow rate of 8 gallons per minute delivered through a 45-degree fan spray tip was used for rinsing.

TEST RESULTS AND PHOTOGRAPHS: Graffiti Resistance

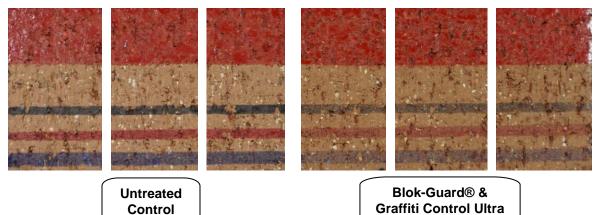
"Terra Cotta WC" Brick					
Untreated Control	Red Paint	Black Marker	Red Marker	Blue Marker	% Avg. Removal
SafStrip®	65%	98%	100%	98%	90%
Graffiti Remover	80%	95%	100%	95%	93%
Blok-Guard® & Graffiti Control Ultra	Red Paint	Black Marker	Red Marker	Blue Marker	% Avg. Removal
SafStrip®	50%	100%	100%	100%	88%
Graffiti Remover	90%	100%	100%	100%	98%



TEST RESULTS AND PHOTOGRAPHS: Graffiti Resistance (cont.)

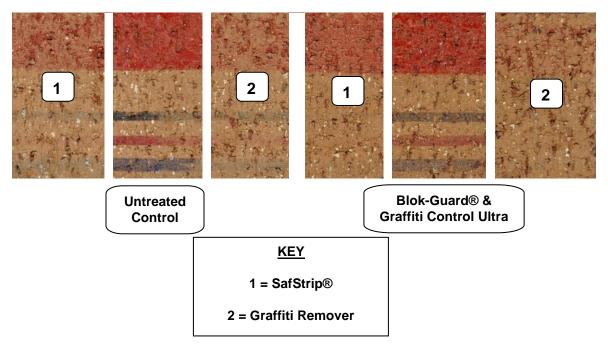
"Autumn Blend WC" Brick					
Untreated Control	Red Paint	Black Marker	Red Marker	Blue Marker	% Avg. Removal
SafStrip®	65%	75%	90%	75%	76%
Graffiti Remover	80%	75%	75%	75%	76%
Blok-Guard® & Graffiti Control Ultra	Red Paint	Black Marker	Red Marker	Blue Marker	% Avg. Removal
SafStrip®	50%	95%	95%	95%	84%
Graffiti Remover	90%	98%	98%	98%	96%

"Autumn Blend WC" Brick With Graffiti



Graffiti Contro

"Autumn Blend WC" Brick After Graffiti Testing





TEST RESULTS AND PHOTOGRAPHS: Graffiti Resistance (cont.)

"Chocolate WC" Brick					
Untreated Control	Red Paint	Black Marker	Red Marker	Blue Marker	% Avg. Removal
SafStrip®	65%	100%	100%	100%	91%
Graffiti Remover	80%	100%	100%	100%	95%
Blok-Guard® & Graffiti Control Ultra	Red Paint	Black Marker	Red Marker	Blue Marker	% Avg. Removal
SafStrip®	50%	100%	100%	100%	88%
Graffiti Remover	90%	100%	100%	100%	98%

CONCLUSIONS: Graffiti Resistance

Based upon laboratory evaluations, graffiti removal was improved when the submitted samples were treated with Sure Klean® Weather Seal Blok-Guard® & Graffiti Control Ultra.

Defacer Eraser® Graffiti Remover was the most effective removal product on the submitted samples.



RECOMMENDATIONS: Graffiti Control

Recommendations for graffiti control for each brick submitted by Bowerston Shale Company, Bowerston, OH are provided in the chart below. Recommendations are based on the treatment(s) that proved most effective on average for providing graffiti repellency and the product that was most effective on average at removing the graffiti on all types submitted.

Sample	Graffiti Repellents	Graffiti Removers
"Terra Cotta WC" Brick		² Enviro Klean [®] SafStrip®
"Autumn Blend WC" Brick	Sure Klean® Weather Seal Blok- Guard® & Graffiti Control Ultra	OR
"Chocolate WC" Brick		¹ Defacer Eraser [®] Graffiti Remover

NOTE: "1" indicates the most effective product and "2" indicates the second most effective product.

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. Because the severity of graffiti varies from location to location, on-site testing should be conducted to determine the most appropriate graffiti control product and procedure for a particular project.



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TEST METHODS: Surface Beading Evaluation

Food and Oil Products Evaluated for Stain Testing:	Temperature:
Coca Cola	ambient (~70°F)
Ketchup	ambient (~70°F)
Mustard	ambient (~70°F)
Red wine	ambient (~70°F)
Balsamic vinegar	ambient (~70°F)
Soy sauce	ambient (~70°F)
Olive oil	ambient (~70°F)
Wesson oil	250°F
Coffee	120°F

The food and oil products were applied to the test areas by using a dropper creating a bead 0.5 - 1.0 cm in diameter. The beading properties of the oils and liquids were visually evaluated within two minutes after application. The results are reported as a rating based on the angle of contact between the base of the droplet and the substrate. A rating of "1 or 2" indicated the smallest angle of contact (<90°) which correlates to "above average" repellency. A rating of "3 or 4" indicates "average" repellency. A rating of "5 or greater" indicated that the oil quickly absorbed into the substrate and correlates to "below average" repellency.

Note: Non-free flowing staining agents such as ketchup and mustard are applied in a blob and not evaluated for their beading properties.



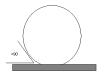
TEST METHODS: Surface Beading Evaluation (cont.)

Rating System (1-5)

1. No wetting of contact area (no darkening); angle less than 90°



2. Wetting contained to the contact area (slight darkening); angle is less than 90°



3. Wetting contained to the contact area (slight darkening); angle is greater than 90°, but less than 135°.



4. Wetting beyond the contact area (darkening); angle is greater than 135°

>135

5. Wetting beyond the contact area (darkening); angle is flat.

NO ANGLE



TEST RESULTS: Surface Beading Evaluation

"Terra Cotta WC" Brick							
	Untreated	Gloss 'N Guard	SLX100®				
Coca Cola	3	2	2				
Ketchup	N/A	N/A	N/A				
Mustard	N/A	N/A	N/A				
Red Wine	4	3	2				
Bals. Vin.	4	3	3				
Soy Sauce	4	3	3				
Olive Oil	5	5	3				
Wesson Oil	5	5	3				
Hot Coffee	4	3	3				

"Autumn Blend WC" Brick							
	Untreated	Gloss 'N Guard	SLX100®				
Coca Cola	5	2	2				
Ketchup	N/A	N/A	N/A				
Mustard	N/A	N/A	N/A				
Red Wine	5	3	3				
Bals. Vin.	4	2	2				
Soy Sauce	4	3	3				
Olive Oil	5	4	3				
Wesson Oil	5	4	3				
Hot Coffee	5	4	3				

N/A - non-free flowing staining agent



TEST RESULTS: Surface Beading Evaluation (cont.)

"Chocolate WC" Brick							
	Untreated	Untreated Gloss 'N Guard					
Coca Cola	3	3	2				
Ketchup	N/A	N/A	N/A				
Mustard	N/A	N/A	N/A				
Red Wine	3	3	3				
Bals. Vin.	4	3	2				
Soy Sauce	4	3	2				
Olive Oil	5	4	3				
Wesson Oil	5	4	3				
Hot Coffee	4	3	3				

N/A - non-free flowing staining agent



TEST METHODS: Stain Resistance Evaluation

The soiling agents were allowed to dwell on the treated and untreated substrate for times of 24 hours, 4 hours, 1 hour, and 10 minutes. The test areas were then cleaned with Enviro Klean® 2010 All Surface Cleaner diluted with ten parts water and scrubbed under a stream of running water. The sample was allowed to dry for 24 hours. Evaluation consisted of a visual examination of the tested areas to determine the percentage of staining removal.

TEST RESULTS: Stain Resistance Evaluation

						-			% Remov
Untreate	d Control								
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive Oil	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	75%	75%	100%
4 hour	100%	100%	0%	100%	100%	100%	75%	75%	100%
1 hour	100%	100%	100%	100%	100%	100%	75%	75%	100%
10 min.	100%	100%	100%	100%	100%	100%	90%	90%	100%
Stand Of	ff® Gloss	'N Guard							
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive O.	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	90%	90%	100%
4 hour	100%	100%	100%	100%	100%	100%	90%	90%	100%
1 hour	100%	100%	100%	100%	100%	100%	90%	90%	100%
10 min.	100%	100%	100%	100%	100%	100%	95%	95%	100%
PROSOC	CO® SLX1	00® Wate	r & Oil Re	pellent					
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive O.	Wess. Oil	Coffee
24 hour	100%	0%	100%	100%	100%	100%	95%	95%	100%
4 hour	100%	100%	100%	100%	100%	100%	95%	95%	100%
1 hour	100%	100%	100%	100%	100%	100%	95%	95%	100%
10 min.	100%	100%	100%	100%	100%	100%	95%	95%	100%

"Terra Cotta WC" Brick

% Removal of stain following maintenance cleaning.

* Indicates etching of surface treatment due to the acidic nature of the staining agent.



TEST RESULTS: Stain Resistance Evaluation (cont.)

									% Remov
Untreate	d Control								
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive Oil	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	50%	50%	100%
4 hour	100%	100%	0%	100%	100%	100%	50%	50%	100%
1 hour	100%	100%	100%	100%	100%	100%	50%	50%	100%
10 min.	100%	100%	100%	100%	100%	100%	60%	60%	100%
Stand Of	ff® Gloss	'N Guard							
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive O.	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	70%	70%	100%
4 hour	100%	100%	100%	100%	100%	100%	70%	70%	100%
1 hour	100%	100%	100%	100%	100%	100%	70%	70%	100%
10 min.	100%	100%	100%	100%	100%	100%	80%	80%	100%
PROSOC	CO® SLX1	00® Wate	r & Oil Re	pellent					
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive O.	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%

"Autumn Blend WC" Brick

% Removal of stain following maintenance cleaning.

* Indicates etching of surface treatment due to the acidic nature of the staining agent.



TEST RESULTS: Stain Resistance Evaluation (cont.)

									% Remov
Untreate	d Control								
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive Oil	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	50%	50%	100%
4 hour	100%	100%	0%	100%	100%	100%	50%	50%	100%
1 hour	100%	100%	80%	100%	100%	100%	50%	50%	100%
10 min.	100%	100%	100%	100%	100%	100%	60%	60%	100%
Stand Of	ff® Gloss	'N Guard							
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive O.	Wess. Oil	Coffee
24 hour	100%	0%	0%	100%	100%	100%	70%	70%	100%
4 hour	100%	100%	0%	100%	100%	100%	70%	70%	100%
1 hour	100%	100%	100%	100%	100%	100%	70%	70%	100%
10 min.	100%	100%	100%	100%	100%	100%	80%	80%	100%
PROSOC	CO® SLX1	00® Wate	r & Oil Re	pellent					
	Cola	Ketch.	Must.	Red Wine	Bals. Vin.	Soy Sauce	Olive O.	Wess. Oil	Coffee
24 hour	100%	0%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%

"Chocolate WC" Brick

% Removal of stain following maintenance cleaning.

* Indicates etching of surface treatment due to the acidic nature of the staining agent.



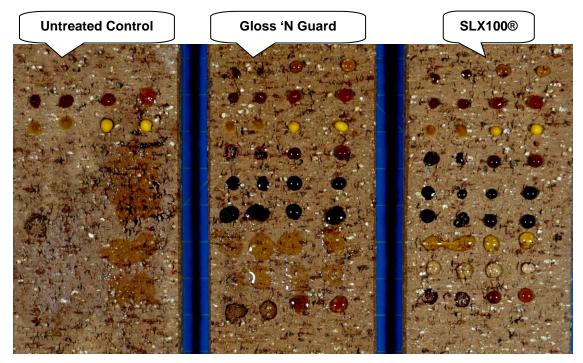
CONCLUSIONS: Surface Beading and Stain Resistance

In the surface beading evaluation, both PROSOCO® SLX100® Water & Oil Repellent and Stand Off® Gloss 'N Guard improved the surface beading characteristics of the submitted samples.

In the stain resistance tests conducted, both Stand Off® Gloss 'N Guard and PROSOCO® SLX100® Water & Oil Repellent improved the stain resistance of the samples submitted. However, the most effective product at repelling the applied stains was PROSOCO® SLX100® Water & Oil Repellent. Use Stand Off® Gloss 'N Guard when color and sheen enhancement is desired. Use PROSOCO® SLX100® Water & Oil Repellent when no color or sheen enhancement is desired.

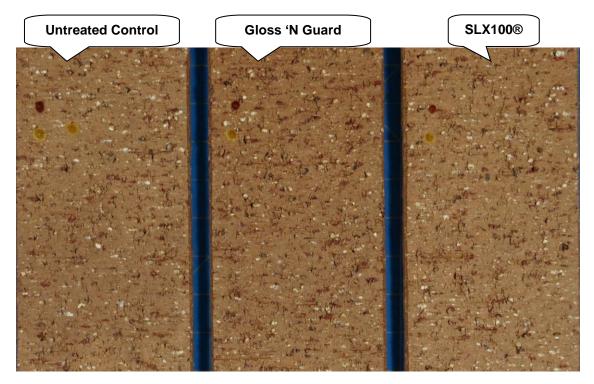


PHOTOGRAPHS: Stain Resistance



"Autumn Blend WC" Brick With Stains

"Autumn Blend WC" Brick After Stain Testing





Recommendations: Stain Resistance

Recommendations for stain resistance for each brick submitted by Bowerston Shale Company, Bowerston, OH are provided in the chart below. Recommendations are based on the treatments that proved most effective for providing stain repellency on the submitted brick samples.

Sample	Stain Repellent	Maintenance Cleaner
"Terra Cotta WC" Brick	² Stand Off® Gloss 'N Guard (Recommended if color and sheen	
"Autumn Blend WC" Brick	enhancement is desired) OR	Enviro Klean [®] 2010 All Surface Cleaner (1:10)
"Chocolate WC" Brick	¹ PROSOCO® SLX100® Water & Oil Repellent	

NOTE: "1" indicates the most effective treatment and "2" indicates the second most effective treatment.

The ability of a stain repellent treatment to prevent staining is affected by a variety of factors. Therefore, on-site testing should be carried out for all installations with the recommended systems to ensure job site workmanship yields equivalent results.

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should be conducted to determine the most appropriate stain repellent product and procedures

J. Quese Conadol

J. Lucas Comadoll Project Testing Technician

ALL SAMPLES SUPPLIED FOR THE ABOVE EVALUATION WILL BE DISPOSED OF <u>THIRTY (30) DAYS</u> AFTER THE ISSUE DATE OF THIS REPORT. IF SAMPLES ARE TO BE RETAINED FOR ADDITIONAL TESTING OR RETURNED TO THE SENDER, PROVIDE WRITTEN INSTRUCTIONS TO THE LABORATORY WITHIN <u>THIRTY</u> (30) DAYS OF THE ISSUE DATE OF THIS REPORT.

Recommendations made within this report are based on laboratory test applications and observations. Final determination of the suitability of a product and/or procedure should be made only after thorough job testing on actual surfaces.