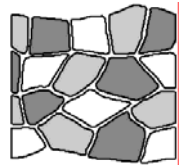




PALLET TAG PROGRAM LABORATORY REPORT



PROSOCO, Inc.

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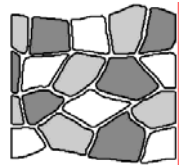
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Attachments

Technical Services TECH Note RILEM Tube Test Procedures
Product Data literature for all products evaluated



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Submitted Information

For: Joseph Talecki
cc: John Bourne

Subject: Champlain Stone, Ltd.
Warrensburg, NY

Date: October 4, 2005

Project: 0506-19 PTP

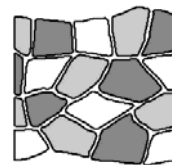
Samples Submitted: 6 types of natural stone

Sample	Color	Size
"American Granite"	Gray	Various
"Corinthian Granite"	Light Gray	
"Great Meadow Limestone"	Light Gray/White/Tan	
"South Bay Quartzite"	White/Yellow/Orange	
"Summit Granite"	Gray	
"Van Tassel Granite"	Pink/Gray/Green	

Submitted by: Joseph Talecki



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Purpose of Testing

Six types of natural stone were submitted to PROSOCO, Inc.'s Testing Laboratory with a request to determine the optimum dilution of appropriate new construction cleaning products for complete removal of laboratory applied mortar while limiting any surface alterations. Additionally, the effectiveness of water repellents, graffiti control products, stain repellents and color enhancing treatments suitable for natural stone were evaluated.

New Construction Cleaning – Sure Klean® Vana Trol® and Sure Klean® 600 Detergent were evaluated for removal of laboratory applied mortar while limiting surface alterations. The surface alteration evaluation was visually determined based upon perceived discoloration or erosion/etching of the samples.

To simulate new construction soiling, the samples were placed on a bench with finished surface facing upward. Hollow cylinders measuring 50 mm in diameter and 75 mm tall were positioned on top of the samples and filled with a wet mixture of Type S cementitious mortar. The wet mortar-filled cylinder was allowed to remain in contact with the samples for 10 minutes before removal.

Heavy deposits of mortar were removed with dry scraping after 24 hours. Prepared cleaning solutions were then evaluated for their effectiveness in removing residual Type S mortar after 3, 7 and 14 days of curing. A visual examination was also made to determine if the tested cleaners caused any surface alterations to the submitted samples based on the following:

Surface Finish Removal is the visual examination of the sample comparing the surface finish of the untreated control surface to the surface finish cleaned with selected product(s) at given dilutions.

Substrate Deterioration is the visual examination of the sample comparing the surface of the untreated control to surfaces cleaned with selected product(s) at given dilutions looking for any potential erosion/digestion of the sample.

Color Change is the visual examination comparing the color of the untreated control surface to color of surfaces cleaned with selected products at given dilutions.

Staining is the visual examination for changes that are the result of a chemical reaction that leaves a staining precipitate.

Water Repellent Evaluation – Sure Klean® Weather Seal Natural Stone Treatment WB, Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II, and Stand Off® SLX100 Water & Oil Repellent were evaluated on the submitted samples for their ability to provide water repellency.

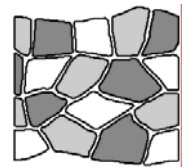
Graffiti Control – Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II was evaluated for its ability to repel graffiti from the submitted samples. Sure Klean® Fast Acting Stripper and Defacer Eraser® Graffiti Wipe were evaluated for their ability to remove graffiti from the submitted samples.

Stain Repellency – Stand Off® SLX100 Water & Oil Repellent and Stand Off® Stone, Tile & Masonry Protector (STMP) were evaluated for their ability to repel stains from the submitted samples.

Color Enhancement – Stand Off® Gloss 'N Guard WB was evaluated for its ability to provide color enhancement to the submitted samples.



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Products Evaluated

Products Evaluated for New Construction Cleaning and Limiting Surface Alterations

Sample	Product	Dilution
All Submitted Samples	Sure Klean® Vana Trol®	1:6, 1:8
“American Granite” “Corinthian Granite” “South Bay Quartzite” “Summit Granite” “Van Tassel Granite”	Sure Klean® 600 Detergent	1:6, 1:8

Water Repellent Products Evaluated

Sample	Product	Dilution
All Submitted Samples	Sure Klean® Weather Seal Natural Stone Treatment WB	Concentrate
	Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II	Concentrate
	Stand Off® SLX100 Water & Oil Repellent	Concentrate

Graffiti Repellent Products Evaluated

Sample	Product	Dilution
All Submitted Samples	Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II	Concentrate

Graffiti Removal Products Evaluated

Sample	Product	Dilution
All Submitted Samples	Sure Klean® Fast Acting Stripper	Concentrate
	Defacer Eraser® Graffiti Wipe	Concentrate

Stain Repellent Products Evaluated

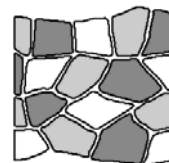
Sample	Product	Dilution
All Submitted Samples	Stand Off® SLX100 Water & Oil Repellent	Concentrate
	Stand Off® Stone, Tile & Masonry Protector (STMP)	Concentrate

Color Enhancement Products Evaluated

Sample	Product	Dilution
All Submitted Samples	Stand Off® Gloss 'N Guard WB	Concentrate



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New Construction Cleaning

These cleaning trials were conducted to determine the optimal cleaning/cure time combination to most efficiently remove Type S mortar from the submitted samples.

Type S cementitious mortar was prepared in compliance with the manufacturer's instructions, applied to the natural stone surface and allowed to cure for 3, 7 and 14 days. Mortar removal was accomplished using chemical assistance and a high-pressure water rinse with pressure rinsing equipment. The removal of Type S mortar was visually evaluated after 3, 7 and 14 days of curing.

Description of Products Evaluated – New Construction Cleaning

Sure Klean® Vana Trol® – A concentrated acidic cleaner for new masonry surfaces that are subject to vanadium, manganese and other metallic stains. Use on: gray, brown, white, and most light-colored brick; natural stone; cast stone. Dissolves mortar smears and construction dirt quickly, leaving the masonry clean and uniform with no acid burning or streaking. Liquid concentrate for dilution with 4-10 parts water. Apply by brush or low-pressure spray.

Sure Klean® 600 Detergent – A general purpose, concentrated acidic cleaner for brick, tile and concrete surfaces. 600 Detergent dissolves mortar smears and construction dirt quickly, leaving the masonry clean and uniform with no acid burning or streaking.

Test Method – New Construction Cleaning

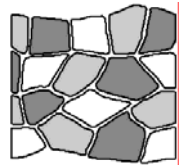
Dilution ratios refer to mixtures of concentrated cleaner : fresh water. Chemical cleaners were evaluated using the following procedure:

1. Pre-wet the surface with water.
2. Apply the cleaner.
3. Allow the appropriate dwell time, as specified.
 - Vana Trol® 3-5 minutes
 - 600 Detergent 3-5 minutes
4. Pressure rinse thoroughly.*

***Pressure Rinsing Equipment** – Masonry washing equipment generating approximately 700-800 psi with a water flow rate of 8 gallons per minute delivered through a 45 degree fan spray tip was used for rinsing.



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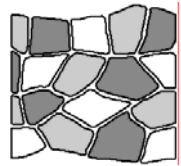
Test Results – New Construction Cleaning

% removal

“American Granite”				
Product	Dilution	3 day	7 day	14 day
Sure Klean® Vana Trol®	1:6	100%	100%	100%
	1:8	100%	100%	100%
Sure Klean® 600 Detergent	1:6	100%	100%	100%
	1:8	100%	100%	95%
“Corinthian Granite”				
Product	Dilution	3 day	7 day	14 day
Sure Klean® Vana Trol®	1:6	100%	100%	100%
	1:8	100%	100%	100%
Sure Klean® 600 Detergent	1:6	100%	100%	100%
	1:8	100%	100%	100%
“Great Meadow Limestone”				
Product	Dilution	3 day	7 day	14 day
Sure Klean® Vana Trol®	1:6	100%	100%	100%
	1:8	100%	100%	100%
“South Bay Quartzite”				
Product	Dilution	3 day	7 day	14 day
Sure Klean® Vana Trol®	1:6	100%	100%	100%
	1:8	100%	100%	100%
Sure Klean® 600 Detergent	1:6	100%	100%	100%
	1:8	100%	100%	100%
“Summit Granite”				
Product	Dilution	3 day	7 day	14 day
Sure Klean® Vana Trol®	1:6	100%	100%	100%
	1:8	100%	100%	100%
Sure Klean® 600 Detergent	1:6	100%	100%	100%
	1:8	100%	100%	100%
“Van Tassel Granite”				
Product	Dilution	3 day	7 day	14 day
Sure Klean® Vana Trol®	1:6	100%	100%	100%
	1:8	100%	100%	95%
Sure Klean® 600 Detergent	1:6	100%	100%	90%
	1:8	100%	100%	75%



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Photographs – New Construction Cleaning

“Summit Granite”; 3 Day Cleaning



Sure Klean® Vana
Trol® 1:6

Sure Klean® Vana
Trol® 1:8

Sure Klean® 600
Detergent 1:6

Sure Klean® 600
Detergent 1:8

Untreated
Control

“Summit Granite”; 7 Day Cleaning



Sure Klean® Vana
Trol® 1:6

Sure Klean® Vana
Trol® 1:8

Sure Klean® 600
Detergent 1:6

Sure Klean® 600
Detergent 1:8

Untreated
Control

“Summit Granite”; 14 Day Cleaning



Sure Klean® Vana
Trol® 1:6

Sure Klean® Vana
Trol® 1:8

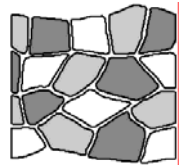
Sure Klean® 600
Detergent 1:6

Sure Klean® 600
Detergent 1:8

Untreated
Control



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Photographs – Limiting Surface Alterations

“Summit Granite”; Limiting Surface Alterations



Sure Klean® Vana
Trol® 1:6

Sure Klean® Vana
Trol® 1:8

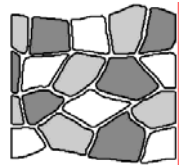
Sure Klean® 600
Detergent 1:6

Sure Klean® 600
Detergent 1:8

Untreated
Control



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Conclusions – New Construction Cleaning

Based on the test results, both Sure Klean® Vana Trol® and Sure Klean® 600 Detergent performed well in removing excess mortar from the submitted samples. These products performed well in removing the mortar soils even after allowing the mortar to remain on the surface of the samples for 14 days using Type S mortar under ideal curing conditions.

It is recommended that the selected cleaners always be used in the lowest possible concentration. To facilitate easier removal of excess mortar and construction dirt while minimizing any potential surface alterations to the decorative finish, clean within 3 days of construction when using Type S mortar.

Recommendations – New Construction Cleaning

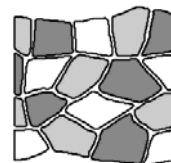
Recommendations for cleaning for the natural stone submitted by Champlain Stone, Ltd., Warrensburg, NY are provided in the chart below. Recommendations are based on the optimum dilution for complete removal of mortar while limiting surface alterations.

Sample	New Construction Cleaning (Type S mortar, 14 day cleaning)
"American Granite" "Corinthian Granite" "South Bay Quartzite" "Summit Granite"	Sure Klean® Vana Trol® (1:8) OR Sure Klean® 600 Detergent (1:8)
"Great Meadow Limestone"	Sure Klean® Vana Trol® (1:8)
"Van Tassel Granite"	Sure Klean® Vana Trol® (1:8) OR Sure Klean® 600 Detergent (1:6)

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should always be conducted to determine the most appropriate cleaning product and procedures for a particular project. See product literature for additional application and product information.



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Protective Water Repellents

The testing described below evaluates the suitability of water repellent treatments.

The surface treatments evaluated were selected for their suitability for application based on the following selection criteria:

1. Weatherproofing properties
2. Color change
3. Ease of application

Description of Products Evaluated – Protective Water Repellents

Sure Klean® Weather Seal Natural Stone Treatment WB – A low odor, water-based solution of potassium methyl silicate developed to effectively treat a wide range of natural stone and masonry surfaces. Natural Stone Treatment WB provides long-lasting repellency without altering the natural appearance of the substrate. Natural Stone Treatment WB is used as a surface treatment on natural stone and masonry surfaces to impart a water-repellent surface and reduce water absorption into the substrate. Unlike conventional silicate water repellents, Natural Stone Treatment WB has been developed to help prevent surface staining during application.

Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II – A clear-drying, water-based silicone emulsion for weatherproofing concrete block and other porous masonry materials. Blok-Guard® & Graffiti Control II also protects masonry surfaces from graffiti attacks without altering the natural appearance. Blok-Guard® & Graffiti Control II protects exterior walls exposed to normal weathering. Graffiti removal from treated surfaces is fast and easy using Defacer Eraser® Graffiti Wipe. Blok-Guard® & Graffiti Control II is easy to apply with low-pressure spray, brush or roller.

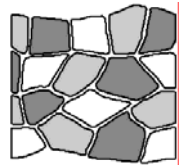
Stand Off® SLX100 Water & Oil Repellent – Combines water and oil repellency on most substrates to prevent staining by waterborne and oily substances. This modified “neat” silane system offers invisible protection and low volatility. The small molecular structure of SLX100 allows for maximum penetration at coverage rates higher than that of conventional silanes. Depth of penetration is controlled by the application rate (loading rate). This makes SLX100 ideal for protecting granite and other dense, color-sensitive surfaces.

Sample Preparation – Protective Water Repellents

The submitted samples were scored and allowed to dry for at least 24 hours prior to treatment. The treatments were then applied to the submitted samples by brush as recommended in the current PROSOCO, Inc. Product Data Sheet instructions. All treatments were allowed to cure for at least 72 hours prior to testing.



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Test Methods – Protective Water Repellents

Water Absorption Tube Test: Horizontal RILEM II.4, 5.0 milliliters, 20 minutes

The water absorption tube test simulating wind driven and wind blown rain conditions was performed. Tests were run with vertical 5.0-milliliter head pressures. Filled to 5 milliliters, a water absorption tube produces a 103 mph dynamic wind pressure. See RILEM II.4 Tech Note for additional information.

The ranking system used to evaluate the effectiveness of the products applied to each submitted sample is as follows:

AA = "Above Average" correlates to less than or equal to 20% of the maximum untreated absorption.

A = "Average" correlates to less than or equal to 50% of the maximum untreated absorption.

BA = "Below Average" correlates to greater than 50% of the maximum untreated absorption.

EXAMPLE: If RILEM tubes applied to an untreated sample result in loss of 5 ml of water or more, then:

A rating of **AA** *Above Average* water repellent performance would require loss of no more than:

$$5 \text{ ml} \times 20\% = 1 \text{ ml.}$$

A rating of **A** *Average* water repellent performance would require loss of no more than:

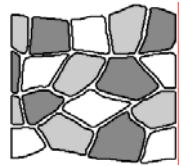
$$5 \text{ ml} \times 50\% = 2.5 \text{ ml.}$$

A rating of **BA** *Below Average* water repellent performance would be reported for treatments which result in a loss of more than:

$$5 \text{ ml} \times 50\% = 2.5 \text{ ml.}$$



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Test Results – Protective Water Repellents

Water Absorption Tube Test: Horizontal RILEM II.4, 5.0 milliliters, 20 minutes

AA = Above Average

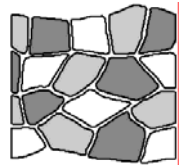
A = Average

BA = Below Average

“American Granite”	<u>Results in mL loss</u>	<u>Ranking</u>
Untreated Control	-0.0	--
Natural Stone Treatment WB	-0.0	<u>AA</u>
Blok-Guard® & Graffiti Control II	-0.0	<u>AA</u>
SLX100 Water & Oil Repellent	-0.0	<u>AA</u>
“Corinthian Granite”	<u>Results in mL loss</u>	<u>Ranking</u>
Untreated Control	-0.0	--
Natural Stone Treatment WB	-0.0	<u>AA</u>
Blok-Guard® & Graffiti Control II	-0.0	<u>AA</u>
SLX100 Water & Oil Repellent	-0.0	<u>AA</u>
“Great Meadow Limestone”	<u>Results in mL loss</u>	<u>Ranking</u>
Untreated Control	-0.6	--
Natural Stone Treatment WB	-0.0	<u>AA</u>
Blok-Guard® & Graffiti Control II	-0.0	<u>AA</u>
SLX100 Water & Oil Repellent	-0.0	<u>AA</u>
“South Bay Quartzite”	<u>Results in mL loss</u>	<u>Ranking</u>
Untreated Control	-0.1	--
Natural Stone Treatment WB	-0.0	<u>AA</u>
Blok-Guard® & Graffiti Control II	-0.0	<u>AA</u>
SLX100 Water & Oil Repellent	-0.0	<u>AA</u>
“Summit Granite”	<u>Results in mL loss</u>	<u>Ranking</u>
Untreated Control	-0.1	--
Natural Stone Treatment WB	-0.0	<u>AA</u>
Blok-Guard® & Graffiti Control II	-0.0	<u>AA</u>
SLX100 Water & Oil Repellent	-0.0	<u>AA</u>
“Van Tassel Granite”	<u>Results in mL loss</u>	<u>Ranking</u>
Untreated Control	-0.0	--
Natural Stone Treatment WB	-0.0	<u>AA</u>
Blok-Guard® & Graffiti Control II	-0.0	<u>AA</u>
SLX100 Water & Oil Repellent	-0.0	<u>AA</u>



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Photographs – Protective Water Repellents

“Corinthian Granite”; RILEM Testing



**Sure Klean® Weather
Seal Natural Stone
Treatment WB**

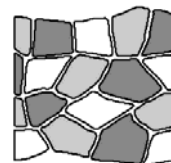
Untreated Control

**Sure Klean® Weather
Seal Blok-Guard® &
Graffiti Control II**

**Stand Off® SLX100 Water
& Oil Repellent**



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Conclusions – Protective Water Repellents

Test results indicate that all of the water repellents tested exhibited above average water repellency on the submitted samples. In addition, Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II provided slight to moderate color enhancement to the submitted samples. Sure Klean® Weather Seal Natural Stone Treatment WB and Stand Off® SLX100 Water & Oil Repellent caused no noticeable color change on any of the submitted samples.

Recommendations – Protective Water Repellents

Recommendations for water repellent treatments for the natural stone submitted by Champlain Stone, Ltd., Warrensburg, NY are provided in the chart below. Recommendations are based on the treatments that proved most effective at providing water repellency on the submitted natural stone.

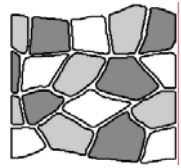
Sample	Water Repellents
All Submitted Samples	Sure Klean® Weather Seal Natural Stone Treatment WB OR Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II OR Stand Off® SLX100 Water & Oil Repellent

The ability of a water repellent treatment to prevent the ingress of water is affected by a variety of factors. Therefore, on-site testing should be carried out for all installations with the recommended systems to ensure job site workmanship yields equivalent results.

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should be conducted to determine the most appropriate water repellent product and procedures for a particular project. See product literature for additional application and product information.



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Graffiti Control

This evaluation compares the effectiveness of graffiti control treatments in preventing staining of enamel spray paint and permanent markers.

Description of Products Evaluated – Graffiti Control

Products Evaluated for Graffiti Repellency

Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II – A clear-drying, water-based silicone emulsion for weatherproofing concrete block and other porous masonry materials. Blok-Guard® & Graffiti Control II also protects masonry surfaces from graffiti attacks without altering the natural appearance. Blok-Guard® & Graffiti Control II protects exterior walls exposed to normal weathering. Graffiti removal from treated surfaces is fast and easy using Defacer Eraser® Graffiti Wipe. Blok-Guard® & Graffiti Control II is easy to apply with low-pressure spray, brush or roller.

Products Evaluated for Graffiti Removal

Defacer Eraser® Graffiti Wipe – An easy-to-use graffiti remover that does not contain methanol, methylene chloride or other “halogenated” solvents prohibited on many projects. Graffiti Wipe removes a variety of graffiti stains from most smooth masonry, wood and metal surfaces.

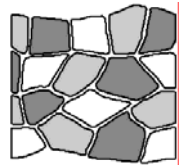
Sure Klean® Fast Acting Stripper – A thixotropic stripping compound formulated specifically for removal of high strength paints and coatings such as epoxies, polyurethanes, and floor enamels. Additionally, Fast Acting Stripper dissolves most spray paints, marking pens, lacquers and other graffiti.

Graffiti Agents

Interior/Exterior Spray Paint (Red)
Permanent Marker (Green)
Permanent Marker (Red)
Permanent Marker (Black)



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Sample Preparation – Graffiti Control

Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II was applied by brush to sections of the submitted samples, in accordance with PROSOCO, Inc.'s 2005 Product Data Sheet application instructions. The samples were allowed to cure for at least one day. A visual adverse effects evaluation was made and then the graffiti agents were applied to the substrates.

Spray paint and markers were applied as graffiti agents to all treated surfaces no sooner than one day following application of Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II. Removal of the graffiti agents was attempted 24 hours after application, using Defacer Eraser® Graffiti Wipe and Sure Klean® Fast Acting Stripper.

Test Methods – Graffiti Control

Chemical cleaners were evaluated using the following procedure:

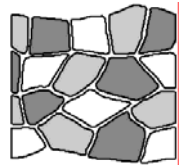
1. Apply the graffiti removal product to a dry surface, soiled with graffiti.
2. Allow appropriate dwell time:

Graffiti Wipe	5 minutes
Fast Acting Stripper20 minutes
3. Pressure rinse thoroughly until water runs clear.*
4. Allow the surface to dry thoroughly and visually examine to determine effectiveness.

***Pressure Rinsing Equipment** – Masonry washing equipment generating approximately 700-800 psi with a water flow rate of 8 gallons per minute delivered through a 45 degree fan spray tip was used for rinsing.



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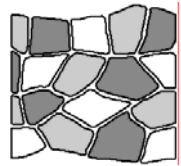


Test Results – Graffiti Control

“American Granite”					
Untreated Control	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	75%	80%	50%	75%	70%
Graffiti Wipe	85%	40%	50%	65%	60%
Blok-Guard® & Graffiti Control II	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	90%	100%	90%	80%	90%
Graffiti Wipe	95%	100%	90%	80%	91%
“Corinthian Granite”					
Untreated Control	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	85%	100%	95%	95%	94%
Graffiti Wipe	85%	50%	95%	95%	81%
Blok-Guard® & Graffiti Control II	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	98%	100%	100%	100%	100%
Graffiti Wipe	95%	100%	100%	100%	99%
“Great Meadow Limestone”					
Untreated Control	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	80%	100%	50%	95%	81%
Graffiti Wipe	80%	20%	40%	75%	54%
Blok-Guard® & Graffiti Control II	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	98%	100%	90%	99%	97%
Graffiti Wipe	95%	100%	98%	95%	97%
“South Bay Quartzite”					
Untreated Control	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	90%	20%	20%	40%	43%
Graffiti Wipe	90%	20%	20%	30%	40%
Blok-Guard® & Graffiti Control II	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	90%	70%	70%	70%	75%
Graffiti Wipe	90%	70%	70%	70%	75%
“Summit Granite”					
Untreated Control	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	70%	80%	20%	40%	53%
Graffiti Wipe	80%	20%	20%	40%	40%
Blok-Guard® & Graffiti Control II	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	90%	100%	95%	90%	94%
Graffiti Wipe	90%	100%	95%	95%	95%
“Van Tassel Granite”					
Untreated Control	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	80%	95%	50%	95%	80%
Graffiti Wipe	85%	20%	50%	80%	59%
Blok-Guard® & Graffiti Control II	Red Paint	Black Marker	Green Marker	Red Marker	% Avg. Removal
Fast Acting Stripper	95%	100%	95%	98%	97%
Graffiti Wipe	99%	100%	95%	98%	98%



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Photographs – Graffiti Control

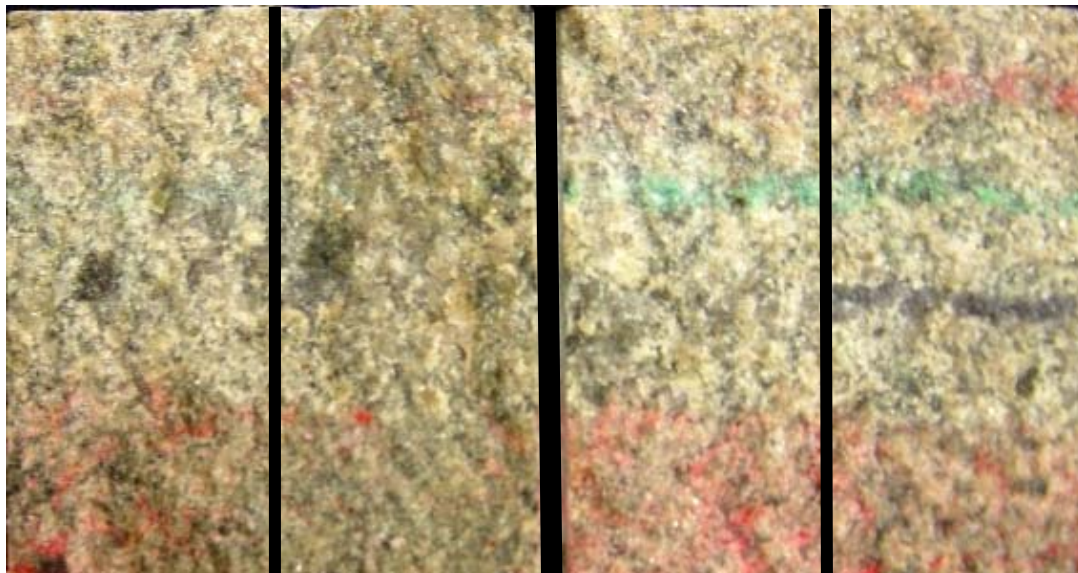
“Van Tassel Granite”; Before Graffiti Removal



Sure Klean® Weather Seal Blok-Guard® &
Graffiti Control

Untreated Control

“Van Tassel Granite”; After Graffiti Removal



Sure Klean® Fast
Acting Stripper

Defacer Eraser®
Graffiti Wipe

Sure Klean® Fast
Acting Stripper

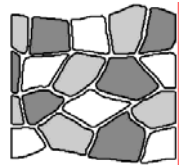
Defacer Eraser®
Graffiti Wipe

Sure Klean® Weather Seal Blok-Guard® &
Graffiti Control

Untreated Control



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Conclusions – Graffiti Control

Based upon laboratory evaluations, graffiti removal was improved when the submitted samples were treated with Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II prior to graffiti application. In addition, Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II provided a slight color enhancement to the appearance of the submitted samples.

Recommendations – Graffiti Control

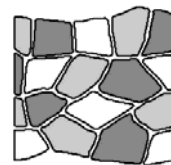
Recommendations for graffiti control treatment for each type of natural stone submitted by Champlain Stone, Ltd., Warrensburg, NY are provided in the chart below. Recommendations are based on the treatment that proved most effective for providing graffiti repellency and the product that was most effective at removing the graffiti on all types submitted.

Sample Type	Graffiti Repellency	Graffiti Removal
All Submitted Samples	Sure Klean® Weather Seal Blok-Guard® & Graffiti Control II	Sure Klean® Fast Acting Stripper OR Defacer Eraser® Graffiti Wipe

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. Because the severity of graffiti varies from location to location, on-site testing should be conducted to determine the most appropriate graffiti control product and procedure for a particular project.



PALLET TAG PROGRAM LABORATORY REPORT



Stain Repellency

These trials were conducted to determine the effectiveness of treatments in preventing food, oil, and miscellaneous staining on the submitted samples.

Description of Products Evaluated – Stain Repellency

Stain Repellent Treatments

Stand Off® SLX100 Water & Oil Repellent – Combines water and oil repellency on most substrates to prevent staining by waterborne and oily substances. This modified “neat” silane system offers invisible protection and low volatility. The small molecular structure of SLX100 allows for maximum penetration at coverage rates higher than that of conventional silanes. Depth of penetration is controlled by the application rate (loading rate). This makes SLX100 ideal for protecting granite and other dense, color-sensitive surfaces.

Stand Off® Stone, Tile & Masonry Protector (STMP) – A penetrating oil and stain repellent that is an easy-to-use, low-VOC, low-odor protective treatment. Improves the stain resistance and simplifies maintenance cleaning of interior and exterior stone, quarry tile, concrete and masonry surfaces.

Maintenance Cleaner

Enviro Klean® 2010 All Surface Cleaner – A “next-generation” product for cleaning and degreasing light-to-heavily soiled stone, tile, masonry and much more. Powerful enough for industrial use, flexible enough for jobs around the home, space-saving EK 2010 replaces a host of individual cleaning agents. It is suitable for home-use on windows, bathroom tub and tile, counter tops and more when diluted with water. It's concentrated enough for the toughest industrial cleaning jobs on concrete, metal and many other plant and warehouse surfaces. EK 2010 also removes Sure Klean® Weather Seal Siloxane PD overspray from windows.

Staining Agents Evaluated

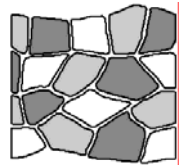
<u>Products</u>	<u>Temperature</u>
Coca Cola	ambient (~70°F)
Ketchup	ambient (~70°F)
Mustard	ambient (~70°F)
Red wine	ambient (~70°F)
Balsamic Vinegar	ambient (~70°F)
Soy Sauce	ambient (~70°F)
Olive Oil	ambient (~70°F)
Wesson Oil	(~250°F)
Coffee	(~120°F)

Sample Preparation – Stain Repellency

Samples were cleaned with Enviro Klean® 2010 All Surface Cleaner diluted with 10 parts water, allowed to dry and absorb atmospheric moisture for 24 hours prior to treatment. The protective treatments were applied by brush in accordance with the current PROSOCO, Inc. Product Data Sheet instructions.



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Test Method – Stain Repellency

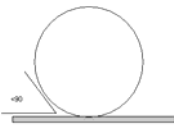
Surface Beading Evaluation

The food and oil products were applied to the test areas by using a dropper creating a bead 0.5 – 1.0 cm in diameter. The beading properties of the oils and liquids were visually evaluated within two minutes after application. The results are reported as a rating based on the angle of contact between the base of the droplet and the substrate. A rating of “1 or 2” indicated the smallest angle of contact ($<90^\circ$) which correlates to “above average” repellency. A rating of “3 or 4” indicates “average” repellency. A rating of “5 or greater” indicated that the oil quickly absorbed into the substrate and correlates to “below average” repellency.

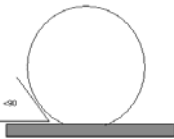
Note: Non-free flowing staining agents such as ketchup and mustard are applied in a globular fashion and therefore are not evaluated for their beading properties.

Rating System (1-5)

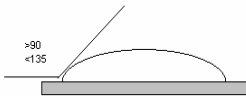
1. No wetting of contact area (no darkening); angle less than 90°



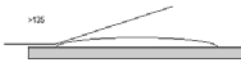
2. Wetting contained to the contact area (slight darkening); angle is less than 90°



3. Wetting contained to the contact area (slight darkening); angle is greater than 90° , but less than 135° .



4. Wetting beyond the contact area (darkening); angle is greater than 135°



5. Wetting beyond the contact area (darkening); angle is flat.

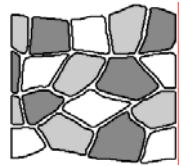


Stain Removal Evaluation

The soiling agents were allowed to dwell on the treated and untreated substrates for times of 24 hours, 4 hours, 1 hour, and 10 minutes. The test areas were then cleaned with Enviro Klean[®] 2010 All Surface Cleaner diluted 1 part concentrate to 10 parts fresh water and scrubbed under a stream of running water from a faucet. Samples were allowed to dry for 24 hours. Evaluation consisted of a visual examination of the tested areas to determine the percentage of staining removal.



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PROSOCO, Inc.

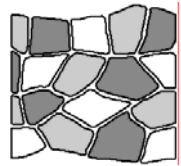
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Test Results – Surface Beading

“American Granite”									
Treatment	Coco-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
Untreated Control	3	-	-	4	4	4	5	5	4
SLX100	2	-	-	2	2	2	3	3	2
STMP	3	-	-	3	3	3	3	3	3
“Corinthian Granite”									
Treatment	Coco-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
Untreated Control	4	-	-	4	4	4	5	5	4
SLX100	1	-	-	2	2	2	3	3	2
STMP	3	-	-	3	3	3	3	3	3
“Great Meadow Limestone”									
Treatment	Coco-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
Untreated Control	4	-	-	4	4	4	5	5	5
SLX100	2	-	-	3	3	3	3	3	3
STMP	2	-	-	3	3	3	3	3	3
“South Bay Quartzite”									
Treatment	Coco-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
Untreated Control	4	-	-	4	4	4	5	5	4
SLX100	1	-	-	2	2	2	3	3	3
STMP	3	-	-	3	3	3	3	3	3
“Summit Granite”									
Treatment	Coco-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
Untreated Control	3	-	-	4	4	4	5	5	4
SLX100	1	-	-	1	1	1	2	2	1
STMP	2	-	-	3	3	3	3	3	3
“Van Tassel Granite”									
Treatment	Coco-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
Untreated Control	4	-	-	4	4	4	5	5	4
SLX100	1	-	-	2	2	2	3	3	3
STMP	3	-	-	3	3	3	3	3	3



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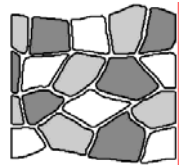


Test Results – Stain Repellency

“American Granite”									
Untreated Control									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	95%	100%	100%	100%	100%	<1%	<1%	100%
4 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
1 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
10 min.	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
Stand Off® SLX100 Water & Oil Repellent									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
Stand Off® Stone, Tile & Masonry Protector (STMP)									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	50%	50%	100%
4 hour	100%	100%	100%	100%	100%	100%	90%	90%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
“Corinthian Granite”									
Untreated Control									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	80%	60%	100%	100%	100%	<1%	<1%	100%
4 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
1 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
10 min.	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
Stand Off® SLX100 Water & Oil Repellent									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
Stand Off® Stone, Tile & Masonry Protector (STMP)									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%



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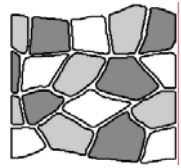


Test Results – Stain Repellency

“Great Meadow Limestone”									
Untreated Control									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	80%	50%	80%	80%	80%	<1%	<1%	100%
4 hour	100%	100%	80%	80%	80%	80%	<1%	<1%	100%
1 hour	100%	100%	100%	95%	80%	80%	<1%	<1%	100%
10 min.	100%	100%	100%	100%	80%	80%	<1%	<1%	100%
Stand Off® SLX100 Water & Oil Repellent									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	90%	90%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
Stand Off® Stone, Tile & Masonry Protector (STMP)									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	90%	90%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
“South Bay Quartzite”									
Untreated Control									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	10%	80%	70%	80%	80%	<1%	<1%	100%
4 hour	100%	100%	80%	95%	80%	80%	<1%	<1%	100%
1 hour	100%	100%	100%	100%	80%	80%	<1%	<1%	100%
10 min.	100%	100%	100%	100%	80%	80%	<1%	<1%	100%
Stand Off® SLX100 Water & Oil Repellent									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
Stand Off® Stone, Tile & Masonry Protector (STMP)									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	90%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	90%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%



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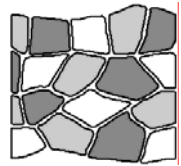


Test Results – Stain Repellency

“Summit Granite”									
Untreated Control									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
4 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
1 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
10 min.	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
Stand Off® SLX100 Water & Oil Repellent									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
Stand Off® Stone, Tile & Masonry Protector (STMP)									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
“Van Tassel Granite”									
Untreated Control									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	50%	100%	100%	100%	100%	<1%	<1%	100%
4 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
1 hour	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
10 min.	100%	100%	100%	100%	100%	100%	<1%	<1%	100%
Stand Off® SLX100 Water & Oil Repellent									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%
Stand Off® Stone, Tile & Masonry Protector (STMP)									
	Coca-Cola	Ketchup	Mustard	Red Wine	Balsamic Vinegar	Soy Sauce	Olive Oil	Wesson Oil	Hot Coffee
24 hr	100%	100%	100%	100%	100%	100%	100%	100%	100%
4 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 hour	100%	100%	100%	100%	100%	100%	100%	100%	100%
10 min.	100%	100%	100%	100%	100%	100%	100%	100%	100%

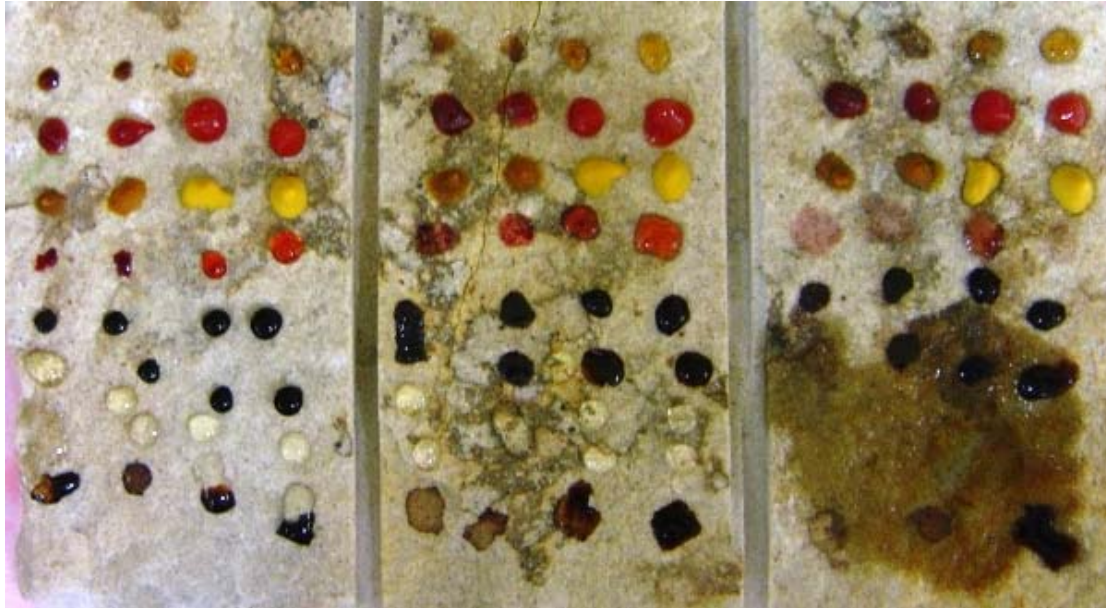


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Photographs – Stain Repellency

“South Bay Quartzite”; Stains Applied

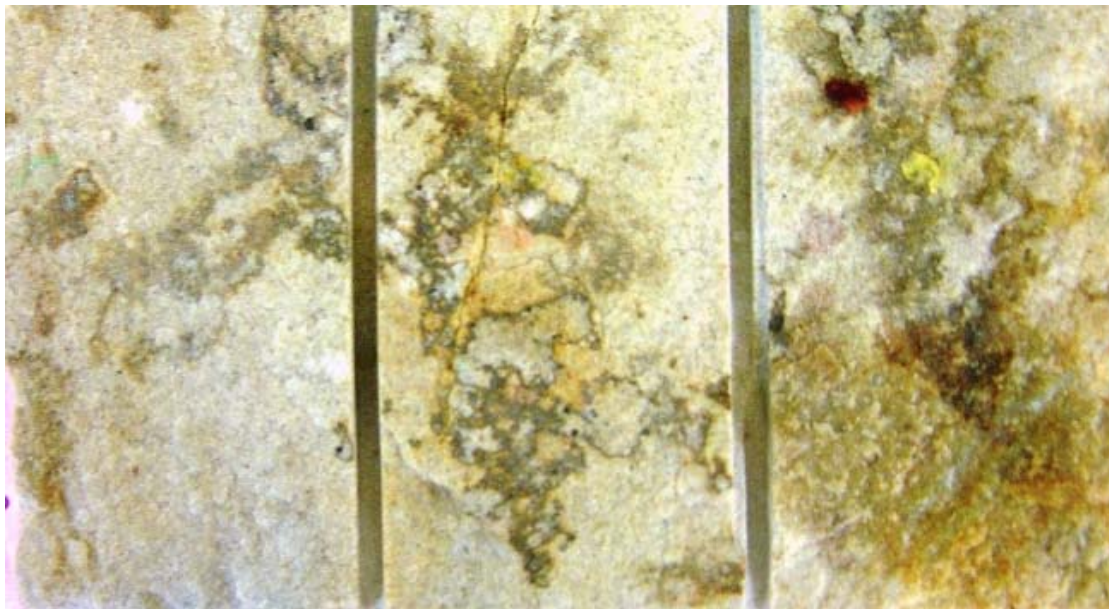


**Stand Off® SLX100
Water & Oil Repellent**

**Stand Off® Stone, Tile &
Masonry Protector (STMP)**

Untreated Control

“South Bay Quartzite”; Stains Removed



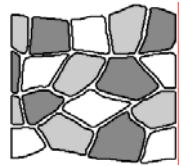
**Stand Off® SLX100
Water & Oil Repellent**

**Stand Off® Stone, Tile &
Masonry Protector (STMP)**

Untreated Control



PALLET TAG PROGRAM LABORATORY REPORT



Conclusions – Stain Repellency

Based upon laboratory evaluations, both Stand Off® SLX100 Water & Oil Repellent and Stand Off® Stone, Tile & Masonry Protector (STMP) improved the surface beading of the samples, although Stand Off® SLX100 Water & Oil Repellent performed slightly better. In addition, both treatments were effective in repelling the staining agents from the samples.

Recommendations – Stain Repellency

Recommendations for stain resistance treatment for the natural stone submitted by Champlain Stone Ltd., Warrensburg, NY are provided in the chart below. Recommendations are based on the treatments that proved most effective for providing stain repellency on the submitted natural stone.

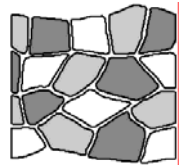
Sample	Stain Repellent	Maintenance Cleaner
All Submitted Samples	Stand Off® SLX100 Water & Oil Repellent OR Stand Off® Stone, Tile & Masonry Protector (STMP)	Enviro Klean® 2010 All Surface Cleaner (1:10)

The ability of a stain repellent treatment to prevent staining is affected by a variety of factors. Therefore, on-site testing should be carried out for all installations with the recommended systems to ensure job site workmanship yields equivalent results.

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should be conducted to determine the most appropriate stain repellent product and procedures for a particular project. See product literature for additional application and product information.



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Color Enhancement

Description of Products Evaluated – Color Enhancement

Stand Off® Gloss 'N Guard WB – A highly durable polyurethane protective coating for tile, pavers, terrazzo and other polished and unpolished masonry. Gloss 'N Guard WB dries to a high-gloss finish, which enhances the natural beauty of treated surfaces – both horizontal and vertical. Gloss 'N Guard WB's water-based formula offers several improvements on similar solvent-based products. No solvent odor, easy soap and water cleanup, and reduced fire-hazards make the treatment safe and easy to use, as well as effective. In addition, Gloss 'N Guard WB complies with all known regulations limiting Volatile Organic Compound (VOC) content.

Sample Preparation – Color Enhancement

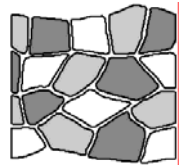
Samples were cleaned with Enviro Klean® 2010 All Surface Cleaner diluted with 10 parts water and allowed to dry for 24 hours prior to treatment.

Test Method – Color Enhancement

Stand Off® Gloss 'N Guard WB was applied by brush in accordance with the current PROSOCO, Inc. Product Data Sheet instructions.



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Test Results – Color Enhancement

Sample	Stand Off® Gloss 'N Guard WB
“American Granite”	2
“Corinthian Granite”	2
“Great Meadow Limestone”	1
“South Bay Quartzite”	1
“Summit Granite”	2
“Van Tassel Granite”	2

Scale: 0- No enhancement; dull

1- Slight Enhancement

2- Moderate Enhancement

3- Significant Enhancement

Photographs – Color Enhancement

“Van Tassel Granite”; Color Enhancement Products Applied

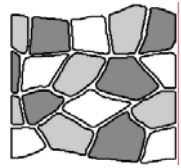


Stand Off® Gloss 'N Guard WB

Untreated Control



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Recommendations – Color Enhancement

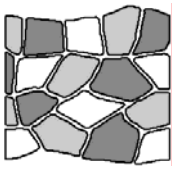
Recommendations for color enhancement for the natural stone submitted by Champlain Stone, Ltd., Warrensburg, NY are provided in the chart below. Recommendations are based on the treatment that proved most effective in providing color enhancement to the submitted samples.

Sample	Color Enhancement
All Submitted Samples	Stand Off® Gloss 'N Guard WB

Apply all products in accordance with the manufacturer's recommendation provided on container labels and product data sheets. On-site testing should be conducted to determine the most appropriate product and procedures for a particular project. See product literature for additional application and product information.

Christopher A. Moore
Project Testing Laboratory Technician

CAM



Laboratory Report

Pallet Tag Program Evaluation

**Champlain Stone Ltd.
Warrensburg, NY**

Project No. 0506-19 PTP

Prepared For:

**Champlain Stone Ltd.
P.O. Box 650
Warrensburg, NY 12885**

Prepared By:



***PROSOCO, Inc.
October 2005***